



BHARAT SANCHAR NIGAM LIMITED
(A GOVERNMENT OF INDIA ENTERPRISE)

CALCUTTA TELEPHONES

Tender for Empanelment as GBBA

NOTICE INVITING TENDER

No. DGM/SALES/EOI/BSNL/GBBA/06-07 DT. 05-07-2006

Expressions of interest are invited on behalf of Bharat Sanchar Nigam Limited, Calcutta Telephones from experienced and financially sound entrepreneurs for **empanelment** as GBBA (Group BSNL Business Associates). Registered partnership/proprietorship, Private Limited, Public Limited companies and NGO firms with a view to do marketing and distribution of products and services of BSNL are invited to submit EOI.

Eligibility:

1. Any partnership / proprietorship /private limited/ public limited firms or NGO. (Relevant documents required.)
2. Who has experience in dealing with telecom services , computer hardware and software(documents in favour of experience required)
3. Who has capacity to provide after sales service(Details in favour of available trained manpower required)
4. Annual turn over should be minimum Rs.25 lacs ((Audited Annual Accounts for 2005-2006 to be submitted as documentary proof)

3) **Space:** The tenderer should have a minimum space of area 150 sq. ft. for the office /Showroom in commercial or residential area with sufficient parking space and electricity back up, preferably on ground floor, on main road or clearly visible from main road. Layout and location is to be submitted along with EOI. Space is to be ensured within 7 days of LOI for award of GBBA.

Manpower: At least 4 persons.

Requirements:

- i. EMD: Rs. 25,000/- (Rupees Twenty five Thousands only) with EOI.
- ii. PBG: Rs. 1,25,000/- (Rupees One lakh Twenty-five thousand only), to be submitted before signing of agreement within 15 days of LOI.
- iii. Exclusive Office/Showroom: As per design of BSNL.
- iv. Manning: At least 14 hours/day (8 AM to 10 PM.), 7 days a week.
- v. Each GBBA has to operate in his allotted GBBA showroom under Calcutta Telephones only.
- vi. The Tenderer must have proper official base within the jurisdiction of Calcutta Telephones.
- vii. The Chief General Manager reserves the right to engage additional GBBA in the area of operation of Calcutta Telephones, as and when required.
- viii. Other terms and conditions will be as per tender documents.

- Tender documents will be supplied from the office of Divisional Engineer (Sales) HQ, Calcutta Telephones, Telephone Bhawan, 4th floor, Kolkata-700 001, between 11.00 hrs to 15 hrs on all working days with effect from **11.07.2006**, on submission of money receipt of Rs. 100/- (Rupees One Hundred only). The money receipt is to be obtained from Accounts Officer (Cash) CS, Calcutta Telephones, Telephone Bhawan, 1st floor, Kolkata-700 001, on any working day from 11.00 hrs to 15.00 hrs.
- Last Date and time of obtaining Tender form: **15.00 hours of 03.08.2006**
- Tender will be received up to: **13.00 hours of 04.08.2006**
- Time & Date of opening the tender documents: **15.00 hours of 04.08.2006**
- Venue of opening the tender: “Inspection Quarters Hall”, Telephone Bhawan, 8th Floor, Calcutta Telephones, BSNL, Calcutta-700001.